



ALARISS

Your Global Expansion Partner

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Forbes



HARVARD
BUSINESS SCHOOL



Massachusetts
Institute of
Technology

Meet The Founders

*Industry Experts in Technology,
Cross-Border Regulations, &
International Growth*



Joyce Zhang Gray
CEO & Co-Founder



Former VP of Sales for
Top 100 YC Company Human Interest,
Regional Manager for Groupon China,
Microsoft APAC in Singapore,
World Bank IFC in Kenya.
*Stanford MBA, Princeton MPA
Harvard BA*



McKinsey
&Company



Nicholas Manske
CTO & Co-Founder



Former co-founder of
Verdiq (ML poll platform),
US Diplomat in Asia, Africa, and the Middle East,
Experienced developer
(Python, React, JS, Devops, AWS, etc).
*Speaks Chinese & French
INSEAD MBA, Harvard BA*



Meet Our Team

*Specialists in Technology,
Client Relations, Customer
Acquisition, Marketing,
Business Development, &
Partnerships*



Ankit Mishra
Growth Marketing



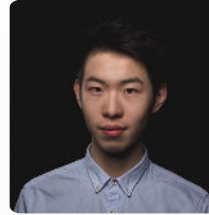
Camilla Guo
Operations



Kanika Gupta
Client Relations



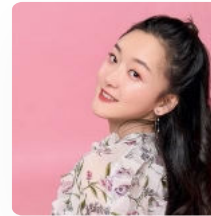
Stanislav Kudriashev
Software Engineering



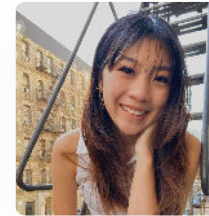
Darren Yang
Marketing



Grace Forson
Product Management



Stacy Yuan
Marketing



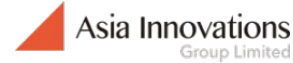
Kelly Hui
Human Resources



Conor Breen
Sales



Ongoing Industry Partnerships





Global Expansion Marketplace Terms

Subscription Fee

Users pay a monthly subscription fee of \$5,000 US, which is fully-refundable if cancelled before the end of the first month. This subscription fee is credited towards the payment of any fees associated with contracting Business Development Professionals on the platform.

Payment Terms

When a User enters a Service Contract, the User uses the Site to invoice and pay any amounts owed under the Service Contract, equivalent to the hourly rate multiplied by the weekly hourly limit agreed to between Alariss Global and Client in advance and established in writing, plus a 12% service fee for Alariss Global recruiting, compliance, payroll, customer support, and US taxes. Payments are processed by credit card or bank transfer on a monthly basis, and are due within five business days of an Alariss Global invoice.

Termination

This is an on-demand service. Your Business Development Professional may be terminated at any time with 10 business days notice, with no obligation for purchases of future services. Terminations must be made either directly on the platform or in writing by email to contact@alariss.com. If the Client terminates the Agreement prior to the end of the Month, the Client will be reimbursed for unworked hours within that month. For example, if the Client already paid the fee for a month of hours worked, and terminates after one week, the Client will be reimbursed for the remaining unworked hours (minus the 10 business day notice period).



Marketplace Terms (continued)

Non-Circumvention:

The Client agrees not to:

- Offer or solicit or accept any offer or solicitation from parties identified through the Alariss Global Website (the Site) to contract, hire, invoice, pay, or receive payment in any manner other than through the Alariss Global Site.
- Invoice or report on the Site or in a Conversion Fee request an invoice or payment amount lower than that actually agreed, made, or received between Users.
- Refer a User you identified on the Site to a third-party who is not a User of the Site for purposes of making or receiving payments other than through the Site.

Opting Out

If you choose to leave the Alariss Global platform and hire your Alariss Global Business Development Professional directly to your company by bypassing Alariss Global, you may only opt out of the obligations in the previous non-disintermediation section if you pay Alariss Global a Conversion Fee. You agree that the Conversion Fee is 20% of the estimated earnings over a twelve (12) month period, which is calculated by taking the Hourly Rate and multiplying it by 2,080. For the avoidance of doubt: any contributions to retirement plans, equity grants, medical benefits and related benefits are excluded from the calculation of estimated earnings for the Conversion Fee.

Confidentiality

Alariss Global and your Sales Expert will not discuss, comment upon, disparage, share, or disclose any information, in any manner or form, directly or indirectly, to any person or other entity the nature of your business, prospective clients, clients, leads, intellectual property (IP) and pay or bill rates provided, without express written approval. Any violation of this section shall be deemed a material breach in this Agreement.

CONTACT US



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United States*

